Annexure-III

Roles/grades of the members of MDF Cell:

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(A) Member Projects: Personnel(s) with an engineering background or equivalent qualifications, possessing:

a. Technical expertise in maritime infrastructure and logistics, including a sound understanding of vessel design, procurement processes, and related domains.
b. Procurement & Diligence experience: Ability to manage procurement processes such as EOIs and RFPs, develop and apply evaluation matrices, conduct reference checks, and coordinate the functioning of the Evaluation Committee.
c. Business Development expertise: Ownership of opportunity origination and screening, with oversight of sector-specific verticals, including:

- Shipping & Shipyards
- Ports & Public-Private Partnerships (PPP)
- Inland Water Transport (IWT) & Logistics
- Green & Digital initiatives

This role is envisioned to support early-stage project development and pipeline readiness, ensuring technical and commercial diligence ahead of FM onboarding.

(B) Finance & Admin: Personnel (s) with a Chartered Accountant (CA) qualification or equivalent finance background, ideally with experience in business development or strategic finance verticals. The candidate should possess:

a. Technical and Financial Expertise: Strong understanding of infrastructure financing, debt and equity structures. Familiarity with accounting and financial operations such as budgeting, vendor onboarding, and payment processing.
b. Governance and Compliance Oversight: Management of data room access and permissions in coordination with IT. Coordination with internal audit teams and risk management functions.
c. Operational and Strategic Support: Supporting financial diligence and documentation processes across the investment lifecycle.

This role is critical for ensuring financial integrity, operational readiness, and compliance during the pre-FM phase and will support a smooth transition upon FM onboarding.

(C) Member Legal & Compliance: For Legal vetting of NDAs/MoUs/Guidelines; ensures no binding commitments; RTI/export control/sanctions checks. *(Optional)*