3.1	**Particulars for any arrangement for consultation with or representation by the members of the public in relation to the formulation of policy or implementation there of [Section 4(1)(b)(vii)] [F No 1/6/2011-IR dt.15.04.2013]**
3.1.10	Public – Private Partnerships (PPP) – The process of the selection of the private sector party (concessionaire etc.)

The process of the selection of the concessionaire is as follows:

- Appointment of Transaction Advisor / Consultant.
- Techno-Commercial Feasibility Studies.
- Market Assessment, Traffic forecast for 5,10,20 years etc.
- Financial Assessment, Capital expenditure assessment.
- Cost estimation, Revenue Model.
- Commercial viability with IRR workings and sensitivity analysis.
- Risk assessment & Mitigation in terms of traffic, future demand, revenue, cargo handling equipment. Manpower etc.,
- Preparation of Detailed Project Report (DPR).
- Prepare Request For Qualification (RFQ).
- Request For Proposal (RFP).
- Draft Concession Agreement (DCA).
- Standing Finance Committee (SFC) Memo.
- Approval from the Competent Authority / Board.
- Proposal submission for Ministry's approvals from SFC, EFC, PIB, PPPAC, CCEA & other relevant bodies.
- Invitation of Tender after approval.
- Power Point Presentations, Pre Bid meetings.
- Security clearance of bidders, Scrutinizing & submitting documents to Ministry.
- Environmental Clearance.
- Evaluation of RFP, Recommendation, Conclusion of bid process.
- Letter of Award.
- Signing of Concession Agreement.
- Conditions Precedent.
- Appointment of Independent Engineer
- Completion of Construction Activities.
- Completion of services till Financial Close etc.
- Commencement of Commercial operations of the terminal.