



Ref. No. SDCL/EOI/2024-25/37

June 2024

Expression of Interest (EOI) for Selection of Agency to supply and operate the Passenger ferry vessels in Brahmaputra River, Guwahati

Procuring Authority	Sagarmala Development Company Limited (SDCL) on Behalf of Brahmaputra Sagarmala Mandir Darshanam SPV Private Limited
Last Date of EOI Submission	12 th July 2024 at 1100 Hours
Address for Submitting EOI	Sagarmala Development Company Limited (SDCL) Thapar House, Gate No.2, 1 st Floor 124, Janpath, New Delhi – 110001 Ph. No. 011-21400754
Contact Person	CEO, BRAHMAPUTRA SAGARMALA MANDIR DARSHANAM SPV PRIVATE LIMITED,

NOTICE INVITING EOI

A. BACKGROUND

Brahmaputra Sagarmala Mandir Darshanam SPV Private Limited is a SPV of Sagarmala Development Company Ltd. (SDCL) a CPSE under Ministry of Ports, Shipping and Waterways, Inland Waterways Authority of India (IWAI) and Assam Tourism Development Corporation (ATDC, Government of Assam, to develop a riverine based tourism circuit on Brahmaputra River.

The riverine based circuit will connect seven temples in Guwahati through waterways - Kamakhya Temple, Pandunath Temple, Ashwaktanta Temple, DouL Govinda Temple, Umananda Temple, Chakreshwar Temple and Auniati Satra Temple. The ferry service is expected to reduce the overall travel time between the seven temples to less than 2 hours.

For the above stated purpose, SDCL, intends to invite the Expression of Interest from the prospective bidders for assessment of market and availability of Agencies to Supply and operate the Passenger ferry vessels in proposed circuit.

B. TENTATIVE SCOPE OF WORK

1. The Agency shall supply and operate the passenger ferry of minimum capacity 50 person or more and run the Ferry service in river Brahmaputra at location Guwahati.
2. The Vessel should be having sufficient power of engine to provide such a Speed during up-steam and down-stream so that the entire circuit is covered under 2 Hours.
3. The frequency and headway shall be decided by the SDCL based on requirement and viability of the Project.
4. The ferry may also be used for the personal goods and the ferry shall have the provision for the same.
5. Initially the Contract period shall be kept as 24 Months and the same may be decided based on the outcome of discussion.
6. The number of ferry planned as of now is One, however, the same may be increased based on the demand and decision of Client.
7. The supply of fuel and other consumables shall be under scope of Agency selected to operate the ferry services. Though the emphasis shall be on use of Green Fuel.

C. PAYMENT MECHANISM

The Payment mechanism presently envisaged is as under:

- i. Fix Charge per round trip x number of trips,
- ii. Minimum per day charge

Whichever is higher, and nothing extra on any account shall be paid over and above such agreed charges.

D. SHORTLISTING OF AGENCIES:

The shortlisting of Agencies shall be done as per the following Criteria:

1. Technical Eligibility:

The Agency shall have or is presently running the passenger ferry service or Passenger cruise service on more than one route in last Three years (i.e. in Financial Year 2021-22, 2022-23 & 2023-24).

The certificate from the Statutory Auditor shall only be accepted for this purpose and the shortlisted Agencies shall arrange for the physical verification of services to the members selected by the SDCL.

Agencies to submit a brief of their operations and Company profile with the EOI.

2. Financial Eligibility:

a) Net worth

- i. The net worth of the tenderer / bidder as on 31st March of previous financial year shall be positive. Please note that, Net Worth means sum of the paid up share capital and free reserves less accumulated losses (if any). Free reserves shall mean all reserves credit out of the profit and share premium account but not include reserves credited out of the revaluation of assets, write back of depreciation provision and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- ii. The Bidder should submit the documentary evidence in respect of above. In case audited results for the last preceding financial year are not available, certification of financial statement from practicing Chartered Accountant shall be acceptable.

b) Turnover

The average annual turnover during preceding three consecutive financial years of the Bidder shall **be at least Rs. 50 Lakhs** from the Bidder's business as Passenger ferry/Passenger Cruise operator, other income shall not be considered for arriving at annual turnover.

The certificate from the Statutory Auditor shall only be accepted for this purpose of Financial Eligibility.

E. DETAILS FOR PRESENTATION/DISCUSSION:

The Agencies shortlisted as per criteria mentioned in Para (D), shall only be invited for the Discussion/Presentation and the venue is detailed hereunder:

Date and Time	Tentatively 19th July 2024, at 1100 Hours, any change shall be communicated to shortlisted Agencies, through e-mails.
Venue	At Guwahati, exact location shall be notified to shortlisted agencies
Mode	Physical only
Contact e-mail id	gm.projects@sdclindia.com , sm.projects@sdclindia.com

F. ELIGIBILITY FOR FRP:

The agencies who have,

- (i) Been shortlisted as per Para (D), and
- (ii) Presented/attended the meeting as per para (E),

shall only be allowed to further participate in RFP stage. It may be noted that the Technical and Financial evaluation may also be done at RFP stage based on the outcome of discussion as per Para (E).

G. MODE OF SUBMISSION:

Interested agencies shall require to submit their Expression of Interest in physical copies as per timelines given hereunder at address mentioned thereof:

Last Date and Time of Submission	12th July 2024, at 1100 Hours
Date and Time of Opening	12th July 2024, at 1130 Hours
Address	Sagarmala Development Company Limited (SDCL) Thapar House, Gate No.2, 1 st Floor 124, Janpath, New Delhi – 110001 Ph. No. 011-21400754
Mode	Physical
Contact e-mail id	gm.projects@sdclindia.com , sm.projects@sdclindia.com

Offer received after the date and time mentioned above shall summarily be rejected.

**General Manager (Operations & Projects)
Sagarmala Development Company Limited**